

## Your Marina Site - Contributor Notes

An expansion or renovation at a marina site is testimony to the ever growing boat storage and waterfront development industries. Unfortunately, typical of many niche industries, there is a lack of recognized standards, and methods of operation. The growth along local waterfronts has caused confusion about what, where and how to build. The same is true of employing methods of conserving water and improving our waterways, with respect to marina growth. In an effort to better understand specific development sites, we prepare environmental action plans for boat storage and waterfront activity from proprietary information, historical data and exclusive resources.

Notes on qualifications: As starters, here's what I am not.

I am not a licensed engineer (neither structural nor civil), but I have above average training in both fields. I have supervised a city planning department and contributed to zoning, subdivision and building codes. I have written specifications and procedures for every aspect of drystack development and coordinated the development of over 80 waterfront projects.

I am not interested in negotiating ownership in real estate development nor profiting financially from a partnership or 'piece of the action'. I am an independent consultant, and will not participate in a conflict of interest nor dishonor confidential agreements.

I'm not a journalist, so I am trusting that customers have patience and will understand when I ramble, misspell, and incorrectly punctuate. I've written a number of articles for marine trade publications in the last ten years, recently finished a couple books and published a number of industry web pages. Through all of these, the generosity of good feedback (and editing) was always in play.

I am not an attorney, architect, accountant, real estate broker or insurance agent — all of whom are necessary for developing waterfront, building a boat drystack structure, or advising on specific sites.

I do have over 20 years experience as a contract manager creating and facilitating teams of professionals; over ten years of which was specific to developing marinas and drystack storage sites. The rest of my professional history was focused on owning several successful (and some not) design/build businesses and introducing new building products to niche industries. Spanning this experience, I have nurtured a research talent on this baby boomed, boater-friendly, discretionary income driven phenomenon of boat storage.

So — I'm not the expert, but for better or worse, I am uniquely qualified to expose, examine, analyze and comment on the efforts of those who are.

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